

## **Upgrade to Cloudstaff**

If you're trapped in an outsourcing relationship that is just not working for you, we'll help you move on.

Outsourcing only saves you money when it works. If you're not getting the results you want from your current outsourcing provider, we can help you move your offshore team to Cloudstaff without missing a beat.













# Don't get stuck in an outsourcing partnership that's bad for your business.

You don't have to be locked-in to an outsourcing partnership that isn't delivering the outcomes you need. Switching to Cloudstaff is easier than you think, and you will be glad you did.

Cloudstaff Switch is a free service that we provide for companies looking to move all, or part of their current outsourcing operation to Cloudstaff.

Our migration team will work with you and your provider to help you transition your staff, data, assets, and processes from your current outsourcing provider to Cloudstaff with minimal disruption.

Cloudstaff Switch cloudstaff.com

Cloudstaff has extensive experience in outsourcing transitions and has developed specialized processes and procedures to reduce downtime, minimize the cost of the move, and help manage staff disruptions.



### Time frame

Can the transition be made over time or is it critical? If the provider closed unexpectedly, you may need to take immediate action to reduce downtime and ensure staff are accommodated. While the time it takes to transition can vary depending on complexity, we can move some operations in as little as 48 hours.



### **Assets**

Are there assets you own that are part of the switch? The Cloudstaff Switch team will determine the best strategy for moving or recovering your assets. If your assets cannot be transferred, Cloudstaff Switch will organize replacement hardware as a matter of urgency.



### **Internet & technology**

Cloudstaff Switch engineers evaluate the technology you are currently using, and can perform an onsite inspection. They will document your current platform to ensure rapid re-deployment and minimize service disruptions.

### 01

#### Data

When outsourcing, you should have transparency and oversight of your data. Cloudstaff Switch can assist with the right PC product and can even help migrate your data if required.



#### Staff

Your staff are a crucial investment. It is important to prioritize the retention of the skills and domain knowledge they have acquired. Cloudstaff is committed to facilitating the transfer of staff you wish to retain, ensuring your business is not impacted by any change.

### A few reasons companies moved their offshore staff to Cloudstaff

- The provider changed the terms of service contract, making the service incompatible with their business model.
- The provider changed their pricing structure, and it is no longer financially viable.
- The provider was ceasing operation.
- Productivity and staff retention were not meeting expectations.
- The provider could not find new staff in a timely manner and was unable to scale.

- The customer and the provider did not align on conduct and ethics.
- The customer was running their own outsourcing operation, but was unable to scale due to management overheads.
- The provider did not offer "work-fromhome" options for staff.
- The provider did not meet the customer's security requirements for handling sensitive information.

Cloudstaff Switch cloudstaff.com



# Ready to take the switch? Talk to us today!



WB-1008











